

TIPS

Working with Real Estate Pros

A Realtor can save you time and assist you in house hunting by:

- Pre-selecting homes that are within your price range and meet your requirements for size, location, etc.
- Scheduling appointments for you to see homes, even when the owners are not there.
- Giving you current selling prices for houses similar to the ones you are considering.
- Getting up-to-date information about taxes, school districts, and conditions in the areas that interest you.
- Arranging for a home inspection, a necessary step in buying a home.

*A Real Estate
Professional
Can Save You
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Money*

What to look for in a Realtor:

- Knowledge about the community you want to live in.
- Experience and patience.
- Full access to the area's Multiple Listing Service (MLS). The MLS gives you the listings of all sellers, not just those represented by your Realtor's company.
- Ability to understand your wants, needs, and personal tastes.
- Honesty and trustworthiness.
- Willingness to keep you informed of changes in the market, without trying to push you into buying before you are ready.