

TIPS

Make Those Minor Repairs

Like most homeowners, you've probably stayed on top of major repairs and maintenance, making sure that your house is painted regularly, that your furnace is running efficiently, and that your roof isn't leaking. It's those minor tasks that seem to get neglected for months on end—that leaky bathroom faucet, that broken doorbell, that torn window screen in the bedroom.

All those tiny little flaws in your otherwise beautifully maintained home will add up to “owner neglect” to the observant buyer.

*Don't Count
On Buyers To
Overlook
“Minor”
Imperfections*

If you want to sell your home quickly and for a good price, all signs of owner neglect must be eliminated.

Take a pad of paper and a pencil and launch an immediate, super-critical tour of your home, inside and out. Note all offenders such as loose doorknobs, cracked windowpanes, peeling paint, rusting gutters, etc. Don't count on buyers to overlook these seemingly minor imperfections. It's annoying little flaws like these that keep your home from showing its best and often add up to a no-sale for you and your family. Get to a hardware store and make those minor repairs!!